

Real Estate Major

Chair: Shelly Howton, PhD.
Associate Chair: Amy Kratchman
Associate Chair: Caitlin Dannhauser, PhD.
Office: 2019 Bartley Hall
Telephone: 610-519-7395
[Website](#)

Program: Real Estate
Type: Bachelor of Business Administration

About

As a Real Estate major at VSB, you will develop an understanding of real estate investment, development, modeling, capital markets, accounting and law, as well as the role of real estate in corporate strategy and the global economy. The curriculum incorporates site visits, case studies, expert perspectives and industry-standard software tools so that you learn how the theory ties to practice. Your course projects will include completing valuations for actual retail centers and office buildings, and a capstone development project that includes site selection, market analysis, project completion and resale.

Major in Real Estate leads to a degree of Bachelor of Business Administration.

PRIMARY MAJOR (125 Credits)

125 credits are required to complete Real Estate as the primary major and the Bachelor of Business Administration degree. For students seeking the Bachelor of Business Administration, Honors degree and Real Estate as the primary major, 126 credits are required.

Real Estate Major Courses (18 Credits)

Real Estate major requires **six (6)** unique major courses.

Note: RES 3001 does not count toward Real Estate elective requirements.

Course	Title	Credits
RES 2150	Real Estate Fundamentals	3
RES 2250	Real Estate Law	3
RES 3150	Real Estate Investments	3
RES 3250	Advanced Real Estate Modeling	3

Plus two (2) of the following:

Course	Title	Credits
ACC 2410	Accounting for Real Estate	3
FIN 2350	Real Estate Capital Markets	3
RES 2340	Contemp Topics in Real Estate	3
RES 4150	Real Estate Development	3

Core Curriculum Requirements

[89 Credits](#)

Electives

[18 Credits](#)

Degree Credit Summary

- **Major Course Requirements:** 18 Credits
- **Core Curriculum Requirements:** 89 Credits
 - Liberal Arts & Sciences Curriculum (44 cr.)
 - Business Core Requirements (45 cr.)
- **Elective Requirements:** 18 Credits
- **Total Credits:** 125 Credits

Additional Information

- All Arts and Sciences core courses, business core courses (*except VSB 0099 – 0 cr. and VSB 1000 – 1 cr.*), major courses, minor courses, and concentration courses must be taken for a letter grade.
- One credit courses {except ACC 2020, COM 5300, EGEN 2100 (for Engineering EENT or EESI minor), FIN 2121, VSB 1000, VSB 2000, VSB 2121, and VSB 3000} **may not** satisfy degree requirements, including free electives.
 - Three ACC 2020 (1 cr.) on the following topics may satisfy a free elective requirement:
 - Introduction to Forensics for Accountants
 - Introduction to Deals Advisory for Accountants
 - Introduction to Digital & Cyber-security for Accountants
 - Three COM 5300 (1 cr.) on different topics may satisfy a non-business or a free elective requirement.
- An “S/U” grade (Satisfactory/Unsatisfactory Option) is only permitted for a non-business elective or free electives. See the [Satisfactory/Unsatisfactory Option](#) section for more information.
- **A course that fulfills a major and co-major requirement can satisfy a maximum of two requirements - no triple dipping.** For example, MGT 3170 cannot fulfill a Management major, a Business Analytics co-major, AND a Free Elective.

SECONDARY MAJOR (18 Credits)

Students who declare Real Estate as a **secondary major** must complete all real estate major courses to earn this major. Secondary real estate major courses may fulfill the free elective requirements.